



Alain (Al) Brûlé
General Manager
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February 16, 2011

Mr. Brian Dickson
BD Loops
5362 Bolsa Ave Unit C
Huntington Beach, CA 92649

Dear Mr. Dickson,

As an access control installation and service company in Colorado, we encounter varying road surface conditions due to the fast changing weather. The encapsulated saw-cut loops reduce installation time and ensure that the loop wires stay intact even when moisture creeps into the loop and freezes. The TB-KIT saw-cut loop installation kit decreases the installation time and makes it virtually fool proof.

Your preformed loops are the only loops we install when direct burial loops are required. Their rugged design and construction lend to longevity and durability.

I would recommend any of your loops and products to all loop installers. Keep developing new products to make our installation job easier.

Regards,

A handwritten signature in black ink, appearing to be 'Al Brûlé', written in a cursive style.

Alain (Al) Brûlé
General Manager
Western Access Control, Inc.
Northglenn, CO