

BD Loops  
5362 Bolsa Ave. Unit C  
Huntington Beach, CA 92649

**RE: Induction Loop Training Letter of Recommendation**

Brian & Shawna,

I'd like to thank you for visiting our facility in Pittsburgh on September 15<sup>th</sup>, 2015 to provide training on induction loops. The training was very informative and well received by our team here at BEA.

As a manufacturer of Loop Detection Modules, it is important for our sales and technical teams to be knowledgeable about common applications and potential challenges using induction loops. We feel that your training addressed and exceeded our expectations and has put BEA in a better position to service our customers in the future.

Please use this as a letter of recommendation and feel free to have any prospective trainees contact me. I feel your training is an important educational experience for any company that is involved with induction loops.

Thanks again,



Michael Fowler  
Vehicle Flow Segment Manager  
BEA, Inc.