



## American Fence Association

800 Roosevelt Road, Bldg. C, Ste. 312

Glen Ellyn, IL 60137

(630) 942-6598; (800) 822-4342

Fax: (630) 790-3095

[www.AmericanFenceAssociation.com](http://www.AmericanFenceAssociation.com)

December 6, 2007

Ted Dickson  
BD Loops  
5362 Bolsa Ave. Unit C  
Huntington Beach, CA 92649

Dear Ted,

I wanted to take a moment to express my deepest gratitude to you and BD Loops for the gift of materials for Operator Installer School. By now you have already heard the tremendous success we experienced in Tulsa.

Your donation truly enhanced the learning experience for each student as well as our instructors. Not only did we have equipment to install in the field, we had working demos in each class room. Students of OIS had the opportunity to take each lesson and apply the instruction to hands-on applications.

I have installed and serviced automated systems for over 20 years. I knew well in advance of the school the generous nature of this segment of our industry, something most learned for the first time in Tulsa. We were literally overwhelmed with materials and equipment. Most of the shipments reached Tulsa prior to the school's start, but we received shipments as late as Thursday. Each student received a "goodie bag" at the start which included the literature you sent along with equipment. In the case of shipments which arrived later, literature was placed in our meeting room and class rooms for students to add to their bag.

The material and literature you sent for OIS was inventoried and placed in storage but not for long. We will use this inventory to enhance the 2008 Field Training School classes as well as have a head start for OIS in 2008.

Barely six months ago, AFA's Operator Installer School was a dream looking to become reality. Thanks in no small part to you and your company, this dream has become much more. OIS has set a new standard for educating and promoting individuals looking for more than the status quo. Our school motto is "Professionalism through Education" and you made it a reality!

Happy Holidays and best wishes for a prosperous New Year.

A handwritten signature in black ink, appearing to read "Phillip W. Doyle" followed by "CFP" in a smaller font.

Phillip W. Doyle, CFP  
Operator Installer School Committee Chair